

## Shinobu Kitayama Curriculum Vitae

**Birthplace:** Shizuoka, Japan  
**Area:** Socio-cultural Psychology

**Address:** Department of Psychology  
University of Michigan  
3217 East Hall  
Ann Arbor, MI 48109-1109 USA  
Phone: 734-647-6786  
Email: kitayama@umich.edu

Research Center for Group Dynamics  
5265 Institute for Social Research  
426 Thompson Street, P.O. Box 1248  
Ann Arbor, MI 48106-1248 USA  
Phone: 734-936-2137

### Education

Kyoto University, 1975-1979; B.A., 1979  
Kyoto University, 1979-1981; M.A., 1981  
University of Michigan, 1982-1987; Ph.D., 1987

### Honors

1982-1984 Fulbright scholarship  
1995-1996 Fellow, Center for Advanced Study on Behavioral Sciences  
2001 Fellow, Russell Sage Foundation (declined)  
2003 Fellow, American Psychological Society  
2006 Honorable mention, Otto Klineberg Intercultural and International Relations Award for "Voluntary settlement and the spirit of independence: Evidence from Japan's northern frontier" by Kitayama, Ishii, Takemura, & Ramaswamy, *Journal of Personality and Social Psychology*, 2006.  
2007 Distinguished Visiting Professor, Doshisha University, Japan.  
2008-2009 Fellow, Center for Advanced Study on Behavioral Sciences, Stanford, California  
2009 Fellow, Society for Experimental Social Psychology.  
2010 John Simon Guggenheim Fellowship  
2010 Scientific impact award, Society for Experimental Social Psychology  
2011 Earnest R. Hilgard Visiting Professorship, Stanford University  
2011-Present Robert B. Zajonc Collegiate Professorship, University of Michigan  
2012- Fellow, American Academy of Arts and Sciences (inducted in 2012)  
2015 Japanese Psychological Association award for distinguished scientific contribution.  
2017 Distinguished achievement award for advancing cultural psychology, Society for Personality and Social Psychology  
2018 Career contribution award, Society for Personality and Social Psychology  
2019 Alexander von Humboldt Foundation Research Award  
2019 Fellow, Russell Sage Foundation

- 2020 President, Association for Psychological Science  
 2022 Distinguished Scientific Contributions award, *American Psychological Association*  
 2022 Distinguished Achievement Award, the inaugural symposium to celebrate the achievements of U-M Asian and Asian American faculty and students. The University of Michigan.  
 2023 William James Fellow award, Association for Psychological Science  
 2023 Speaker to represent the academia at large at the inauguration of Sian Leah Beilock as the 19<sup>th</sup> president of Dartmouth College.  
 2024 Wegner theoretical innovation prize, Society for Personality and Social Psychology  
 2024 Nalini Ambady award for mentorship excellence, Society for Personality and Social Psychology.

**Citations** (based on Google Scholar, November 2023)

Sum of the times cited:	90,297
H-index:	92
I10 index:	232

**Professional Experience**

Assistant to Associate Professor, University of Oregon, 1988-1993  
 Associate Professor, Kyoto University, 1993-2003  
 Fellow, Center for Advanced Study in Behavioral Sciences, 1995-1996  
 Visiting Associate Professor to Visiting Professor, Committee on Human Development, University of Chicago, 2000-2003  
 Professor of Psychology, University of Michigan, 2003-present  
 Faculty Associate, Research Center for Group Dynamics, University of Michigan, 2003-2009  
 Research Professor, Research Center for Group Dynamics, University of Michigan, 2009-present  
 Visiting Professor, INSEAD, 2010, fall  
 Ernest Hilgard Visiting Professor, Stanford University, May 2011  
 Robert B. Zajonc Collegiate Professor of Psychology, University of Michigan, 2011-present  
 Visiting Professor, Stanford University, February 2016

**Teaching Experience and Interests**

Social Psychology  
 Cultural Psychology  
 Culture and Health  
 Cultural Neuroscience  
 Cultural Evolution  
 Global Psychology

**Research Interests**

Cultural Psychology (Culture and self; Mutual influences of socio-cultural contexts and psychological processes including cognition, emotion, and motivation, with particular emphasis on culture, ethnicity, and gender; Social versus personal representations of cultural values)

Cultural neuroscience (Physiological and brain measures in different cultural contexts)

Cultural evolution (Social, ecological, and historical antecedents of cultural variations)

### **Editorial Work**

Editor: Journal of Personality and Social Psychology: Attitudes and Social Cognition (2017-2022)  
Personality and Social Psychology Bulletin (2008-2012)

Associate Editor: Personality and Social Psychology Bulletin (2005-2008)  
Frontiers in Cultural Psychology (2009-present)  
Journal of Personality and Social Psychology (2014-2016)

Editorial Board: (Current)  
Annual Review of Psychology  
(Previous)  
Journal of Personality and Social Psychology  
Emotion  
Journal of Applied Developmental Psychology  
Journal of Cross-Cultural Psychology  
Asian Journal of Psychology

Occasional Reviews: Journal of Personality and Social Psychology  
Journal of Experimental Social Psychology  
Journal of Abnormal Psychology  
Psychological Review  
Proceedings of National Academy of Science  
Science  
Nature  
Child Development  
Cognition and Emotion  
Developmental Psychology  
Psychological Bulletin  
Social Psychology Quarterly  
Motivation and Emotion  
Personality and Social Psychology Bulletin  
National Science Foundation (grant review)  
National Institute of Mental Health (grant review)

### **Committee Services**

- 1993 Socio-cultural influence subcommittee in the National Institute of Mental Health task force on behavioral sciences
- 1995 Regional representative (East Asia), Internal Association of Cross-Cultural Psychology
- 2005-2012 Director, Culture and Cognition Program
- 2005- Member, Committee for International Relations in Psychology, American Psychological Association.

- 2008- Executive Committee member, International Society for Self and Identity
- 2008 Executive Committee member, Research Center for Group Dynamics, University of Michigan
- 2008 Chair, Career award selection committee, Society for Self and Identity
- 2009. Augmented Executive Committee member, Psychology
- 2009- Mentoring Committee for Ethan Kross
- 2010-2019  
Social Psychology Area Chair
- 2020 Chair, Search Committee for the APS executive director
- 2020 President, Association for Psychological Science

## Publications

### Chapters in Books

- Kitayama, S., & Burnstein, E. (1989). The relation between opinion and memory: Distinguishing between associative density and structural centrality. In J. Bassili (Ed.), *On-line cognition in person perception*. Erlbaum.
- Markus, H. R., & Kitayama, S. (1991). Cultural variation in the self-concept. In G. R. Goethals & J. Strauss (Eds.), *Multidisciplinary perspectives on the self*. (pp. 18-48). New York: Springer-Verlag.
- Kitayama, S., & Burnstein, E. (1994). Social influence, persuasion, and group decision making. In T. C. Brock, & S. Shavitt (Eds.), *Psychology of persuasion*. Needham Heights, MA: Allyn & Bacon.
- Burnstein, E., Kitayama, S., & Abboushi, M. (1994). How the mind preserves the image of the enemy: The mnemonics of Soviet-American relations. In W. Zimmerman (Ed.), *Alternative approaches to world conflict*. The University of Michigan Press.
- Kitayama, S. & Howard, S. (1994). Affective regulation of perception and cognition. In P. M. Niedenthal, P., & S. Kitayama (Eds.), *The heart's eye: Emotional influences in perception and attention*. Academic Press.
- Kitayama, S., & Markus, H. (1994). Cultural variations of self: Some consequences on cognition, emotion, and motivation. In D. Matsumoto (Ed.), *Revising psychology: A cross-cultural introduction*. Brooks/Cole.
- Kitayama, S., & Markus, H. R. (1994). Cultural Psychology and Emotion Research. In Kitayama, S., & Markus, H. (Eds.), *Culture and emotion*. American Psychological Association.
- Markus, H., & Kitayama, S. (1994). The cultural construction of self and emotion: Implications for social behavior. In Kitayama, S., & Markus, H. (Eds.), *Culture and emotion*. American Psychological Association.
- Kitayama, S., Markus, H. R., & Matsumoto, H. (1995). Culture, self, and emotion: A cultural perspective on self-conscious emotions. In J. P. Tangney, & K. W. Fisher (Eds.), *Shame, guilt, embarrassment, and pride: Empirical studies of self-conscious emotions* (pp. 439-464).

Guilford Press.

- Kitayama, S., Markus, H. R., & Lieberman, C. (1995). The collective construction of self-esteem: Implications for culture, self, and emotion. In J. Russell, J. Wellenkamp, T. Manstead, & J.M. F. Dols (Eds.), *Everyday conceptions of emotion*. Dordrecht, The Netherlands: Kluwer Academic Press.
- Kitayama, S., & Markus, H. R. (1996). Construal of self as cultural frame: Implications for internationalizing psychology. In N. R. Goldberger & J. B. Veroff (eds.), *The culture and psychology reader*. New York University Press. (pp. 366-383).
- Markus, H. R., Kitayama, S., & Heiman, R. J. (1996). Culture and "basic" psychological principles. In E. T. Higgins & A. W. Kruglanski (Eds.), *Social Psychology: Handbook of basic principles*. New York: Guilford.
- Kitayama, S. (1997). Affective influence in perception: Some implications of the amplification model. In G. Matthews (Ed.), *Cognitive science perspectives in personality and emotion*. (pp. 193-258)
- Kitayama, S. (1997). What is cultural psychology? In K. Kashiwagi, S. Kitayama, & H. Azuma (Eds.), *Cultural psychology: Theory and empirical research*. Tokyo: Tokyo University Press. (in Japanese)
- Kitayama, S., & Masuda, T. (1997). The cultural mediation model of social inference: A cultural psychological analysis of correspondence bias. In K. Kashiwagi, S. Kitayama, & H. Azuma (Eds.), *Cultural psychology: Theory and empirical research*. Tokyo: Tokyo University Press. (in Japanese)
- Markus, H. R., Mullally, P. R., & Kitayama, S. (1997). Selfways: Diversity in modes of cultural participation. In U. Neisser & D. Jopling (Eds.), *the conceptual self in context* (pp. 13-60). New York: Cambridge University Press.
- Fiske, A. R., Kitayama, S., Markus, H. R., & Nisbett, R. E. (1998). The social matrix of social psychology. In D. Gilbert et al. (Eds.), *Handbook of Social Psychology*. NY: McGraw Hill. (pp. 915-981)
- Kitayama, S., & Markus, H. R. (1999). Yin and yang of the Japanese self: The cultural psychology of personality coherence. In D. Cervone & Y. Shoda (Eds.), *The coherence of personality: Social cognitive bases of personality consistency, variability, and organization*. NY: Guilford. (pp. 242-302)
- Kitayama, S. (2000). Cultural variations in cognition: Implications for aging research. In P.C. Stern & L.L. Cartensen (eds.), *The aging mind: Opportunities in cognitive research* (pp. 218-237). Washington, D. C.: National Academy Press.
- Kitayama, S., & Markus, H. R. (2000). The pursuit of happiness and the realization of sympathy: Cultural patterns of self, social relations, and well-being. In E. Diener & Suh, E. (ed.). *Subjective well-being across Cultures*. Cambridge, MA: MIT Press.
- Uchida, Y., & Kitayama, S. (2000). Implicit Self-Attachment in Japan: An Examination with an implicit association test. In G. Hatano et al. (Eds.), *Affective minds*. Oxford: Elsevier Science.

- Ishii, K., & Kitayama, S. (2000). Spontaneous attention to emotional speech in Japan and the United States. In G. Hatano et al. (Eds.), *Affective minds*. Oxford: Elsevier Science.
- Kitayama, S. (2001). Culture and emotion. In N. J. Smelser and P. B. Baltes (Eds.), *International encyclopedia of the social and behavioral sciences*. Elsevier Science.
- Kitayama, S. (2002). Cultural psychology of the self: A renewed look at independence and interdependence. In *Psychology at the turn of the millennium* (vol. 2, pp. 305-322).
- Markus, H. R., & Kitayama, S. (2004). Models of agency: Sociocultural diversity in the construction of action. In V. Murphy-Berman & J. J. Berman (Eds.), *Cross-cultural differences in perspectives on the self: Nebraska symposium on motivation (Vol. 49)* (pp. 1-57). Lincoln, University of Nebraska Press.
- Kitayama, S., & Duffy, S. (2004). Cultural competence—Tacit, yet fundamental: Self, social relations, and cognition in the US and Japan. In R. J., Sternberg, & E. L. Grigorenko, (Eds.), *Culture and competence* (pp. 55-87). Washington, DC: American Psychological Association.
- Kitayama, S., Karasawa, M., & Mesquita, B. (2004). Collective and personal processes in regulating emotions: Emotion and self in Japan and the U.S. In P. Philippot and R. S. Feldman (Eds), *The regulation of emotion* (pp. 251-273). Hillsdale, New Jersey: Lawrence Erlbaum.
- Kitayama, S., & Uchida, Y. (2005). Interdependent agency: An alternative system for action. In R. Sorrentino, D. Cohen, J. M. Ison, & M. P. Zanna (eds.), *Culture and social behaviour: The Ontario symposium* (Vol. 10, pp. 165-198). Mahwah, NJ: Erlbaum.
- Kitayama, S. (2006). Does self-esteem equally matter across cultures? In M. H. Kernis (Ed.), *Self-esteem issues and answers: A sourcebook on current perspectives*. NY: Psychology Press.
- Kitayama, S., Duffy, S., & Uchida, Y. (2006). Self as mode of being. In S. Kitayama & D. Cohen (Eds.). *Handbook of cultural psychology* (pp. 136-174). New York: Guilford Press.
- Morling, B., & Kitayama, S. (2007). Culture and motivation. In J. Shah & W. Gardner (Eds.), *Handbook of Motivation Science*, pp. 417-432. New York: Guilford.
- Kitayama, S., Uchida, Y., & Niiya, Y. (2007). Culture and emotion: Focusing on the contemporary Japan. In K. Fujita (Ed). *Affective Science*. Kyoto University Press. (in Japanese).
- Kitayama, S., & Imada, T. (2008). Defending cultural self: A dual-process model of agency. In T. Urdan & M. Maehr (Eds.), *Advances in Motivation and Achievement, Vol. 15* (pp. 171-207). Elsevier Press.
- Kitayama, S., & Imada, T. (2010). Implicit independence and interdependence: A cultural task analysis. In L. Feldman Barrett, E. Smith, & B. Mesquita (Eds.), *The mind in context* (pp. 174-200). New York, Guilford Press.
- Kitayama, S., & Park, H. (2010). Perceiving through culture: The socialized attention hypothesis. In N. Ambady, K. Nakayama, S. Shimojo and R. B. Adams, Jr. (Eds.), *Social Vision*. Oxford

University Press.

- Kitayama, S., & Bowman, N. (2010). Psychological consequences of settlement in the frontier: Evidence and implications. In M. Schaller, A. Norenzayan, S. J. Heine, T. Yamagishi, & T. Kameda (Eds.), *Culture and evolution*. Mahwah, NJ: Lawrence Erlbaum.
- Kitayama, S., & Park, J. (2013). Culture and the self: Implications for consumer behavior. In A. A. Rubio & R. W. Beck (Eds.), *The Routledge companion to identity and consumption* (pp. 5-20). London and New York: Loutledge, Taylor & Francis Group.
- Kitayama, S., Varnum, M. E. W., & Sevincer, A. T. (2013). The frontier: Voluntary settlement and cultural change. In A. Cohen (Ed.), *New directions in the psychology of culture*. American Psychological Association.
- Ryff, C. D., Love, G. D., Miyamoto, Y., Markus, H. R., Curhan, K. B., Kitayama, S., Park, J., Kawakami, N., Kan, C., & Karasawa, M. (2014). Culture and the promotion of well-being in East and West: Understanding varieties of attunement to the surrounding context. In G. A. Fava & C. Ruini (Eds.), *Increasing psychological well-being in clinical and education settings: Interventions and cultural contexts*. New York: Springer. doi:10.1007/978-94-017-8669-0
- Kitayama, S., Tompson, S., & Chua, H. F. (2014). Cultural neuroscience of choice justification. In J. Forgas & E. Harmon-Jones, *Control within: Motivation and its regulation. Sydney Symposium*. (pp. 313–330). New York: Psychology Press.
- Ryff, C. D., Love, G. D., Miyamoto, Y., Markus, H. R., Curhan, K. B., Kitayama, S., et al. (2014). Culture and the Promotion of Well-being in East and West: Understanding Varieties of Attunement to the Surrounding Context. In G. A. Fava & C. Ruini, *Increasing Psychological Well-being in Clinical and Educational Settings* (Vol. 8, pp. 1–19). Dordrecht: Springer Netherlands. doi:10.1007/978-94-017-8669-0\_1
- Kitayama, S., & Huff, S. (2014). Cultural neuroscience: Connecting culture, brain, and genes. In R. Scott & S. Kosslyn (Eds.), *Emerging Trends in the Social and Behavioral Sciences*. Hoboken, NJ: John Wiley and Sons.
- Kitayama, S., Park, J., & Cho, Y.-H. (2015). Culture and neuroplasticity. In M. J. Gelfand, C. Y. Chiu, & Y.-Y. Hong, *Advances in Culture and Psychology* (vol. 5). Oxford University Press.
- Park, J., & Kitayama, S. (2018). Anger expression and health: The cultural moderation hypothesis. In P. Carol D Ryff & R. F. Krueger (Eds.), *Oxford Handbook of Integrated Health Science*. Oxford University Press.
- Kitayama, S., Varnum, M.E.W., & Salvador, CM (2019). Cultural neuroscience. In D. Cohen & S. Kitayama (Eds.), *The Handbook of Cultural Psychology*, 2nd Edition. Guilford.
- Sevincer, A. T., Varnum, M. E. W., & Kitayama, S. (2019). The modern land of opportunity: Cosmopolitan cities attract independent immigrants. In N. Kakabadse & N. Mouraviev (Eds.), *Entrepreneurship and Global Cities: Diversity, Opportunity and Cosmopolitanism*. New York: Routledge.

- Kitayama, S., & Yu, Q. (2020). Mutual Constitution of Culture and the Mind: Insights from Cultural Neuroscience. In L. J. Kirmyaer, C. M. Worthman, & S. Kitayama (Eds). *Culture, mind, and brain: Emerging concepts, models, and applications*. Cambridge University Press.
- Kühnen, U., & Kitayama, S. (2020). Agency-Detection. In T. K. Shackelford & V. A. Weekes-Shackelford (Eds.), *Encyclopedia of Evolutionary Psychological Science* (pp. 1–8). Springer International Publishing. [https://doi.org/10.1007/978-3-319-16999-6\\_3011-1](https://doi.org/10.1007/978-3-319-16999-6_3011-1)
- Kitayama, S. (2022). Seeking the middle way: An exploration of culture, mind, and the brain. In S. Kassin (Ed.). *Pillars of Social Psychology: Stories and retrospectives*. Cambridge University Press.
- Kitayama, S., & Berg, M. (in press). The cultural psychology of social cognition. In D. Carlston, K. Johnson, & K. Hugenberg (Eds.), *The Oxford Handbook of Social Cognition*. Oxford University Press.

### Books

- Niedenthal, P., & Kitayama, S. (Eds., 1994). *The Heart's Eye: Emotional Influences in Perception and Attention*. Academic Press.
- Kitayama, S., & Markus, H. R. (Eds., 1994), *Emotion and culture: Empirical investigations of mutual influences*. American Psychological Association.
- Kashiwagi, K., Kitayama, S., & Azuma, H. (Eds. 1997). *Cultural psychology: Theory and empirical research*. The University of Tokyo Press. (in Japanese)
- Kitayama, S. (1998). *Self and emotion: A cultural psychological view*. Kyouritsu syuppan. (in Japanese).
- Kitayama, S., & Cohen, D. (2007). *Handbook of cultural psychology*. New York: Guilford Press.
- Cohen, D., & Kitayama, S. (2018). *Handbook of cultural psychology (2<sup>nd</sup> Edition)*. New York: Guilford Press.
- Kirmayer, L. J., Worthman, C. M., & Kitayama, S. (2020). *Culture, mind, and brain: Emerging concepts, models, and applications*. Cambridge University Press.

### Articles

- Kitayama, S. (1979). An approach to majority-minority relations from the point of view of intergroup interactions. *Japanese Psychological Review*, 22, 429-448.
- Kitayama, S. (1981). Effects of intergroup relations upon status of a minority within a group. *Japanese Journal of Experimental Social Psychology*, 21, 25-34.
- Kitayama, S. (1983). Majority-minority relations in a changing context. *Japanese Psychological Research*, 25, 164-169.
- Kitayama, S. (1984). The influence of a minority within a group. *Japanese Journal of Experimental Social Psychology*, 23, 97- 105.
- Kitayama, S., & Burnstein, E. (1988). Automaticity in conversations: An examination of the



mindlessness hypothesis. *Journal of Personality and Social Psychology*, 54, 219-224.

Kitayama, S. (1990). Interaction between affect and cognition in word perception. *Journal of Personality and Social Psychology*, 58, 209-217.

Kitayama, S. (2004). Toward globalization of psychology: A reflection on the Kyoto-Michigan collaboration in psychology. *International Institute Journal*.

Kitayama, S. (2006). A cultural psychology of self-defense. Article published in the *Center for Japanese Studies Newsletter*.

Markus, H., & Kitayama, S. (1991). Culture and the self: Implications for cognition, emotion, and motivation. *Psychological Review*, 98, 224-253.

\*One of the most frequently cited articles in the behavioral sciences with the citation count = 27801 (as of June 2021, Google Scholar)

\*\*The 4<sup>th</sup> most frequently cited article in the history of *Psychological Review*

\*\*Identified by Patricia Devine and Amanda Brodish (2003, *Psychological Inquiry*, 3&4, 196-202) as a modern classic in social psychology

Kitayama, S. (1991). Impairment of perception by positive and negative affect. *Cognition and Emotion*, 5, 255-274.

Kitayama, S. (1992). Some thoughts on the cognitive-psychodynamic self from a cultural perspective. (A peer commentary) *Psychological Inquiry*, 3, 41-44.

Markus, H., & Kitayama, S. (1992). The what, why, and how of cultural psychology: A review of Shweder's *Thinking through cultures*. *Psychological Inquiry*, 3, 357-364.

Kitayama, S. (1992). Individualism and collectivism as social representation. Review of *Cross-Cultural Perspectives: Nebraska Symposium on Motivation*, 1989. *Contemporary Psychology*, 37, 1322-1324.

Markus, H. R., & Kitayama, S. (1994). A collective fear of the collective: Implications for selves and theories of selves. *Personality and Social Psychology Bulletin*, 20, 568-579.

Burnstein, E., Crandall, C., & Kitayama, S. (1994). Some neo-Darwinian decision rules for altruism: Weighing cues for inclusive fitness as a function of the biological importance of the decision. *Journal of Personality and Social Psychology* 67, 773-789.

Kitayama, S. (1994). Cultural views of self and psychological processes. *Research in Social Psychology*, 10, 153-167. (in Japanese)

Kitayama, S., & Masuda, T. (1995). Reappraising cognitive appraisal from a cultural perspective. *Psychological Inquiry*, 217-223.

Kitayama, S., Takagi, H., & Matsumoto, H. (1995). Cultural psychology of Japanese self: I. Causal attribution of success and failure. *Japanese Psychological Review*, 38, 247-280. (in Japanese)

Kitayama, S., & Karasawa, M. (1995). Self: A cultural psychological perspective. *Japanese Journal of Experimental Social Psychology*, 35, 133-163. (in Japanese)

Kitayama, S. (1996). Remembrance of emotional speech: Enhancement and impairment of

verbal incidental memory by emotional voice. *Journal of Experimental Social Psychology* 32, 289-308.

Kitayama, S., & Karasawa, M. (1996). Cultural psychology of emotion. In *Advancement of Child Psychology*, 35, 272-302. (in Japanese)

Kitayama, S., & Karasawa, M. (1997). Implicit self-esteem in Japan: Name letters and birthday numbers. *Personality and Social Psychology Bulletin*, 23, 736-742.

Kitayama, S., Markus, H. R., Matsumoto, H., Norasakkunkit, V. (1997). Individual and collective processes in the construction of the self: Self-enhancement in the United States and self-criticism in Japan. *Journal of Personality and Social Psychology*, 72, 1245-1267.

\*Identified by Susan Fiske (2003, *Psychological Inquiry*, 3&4, 196-202) as a modern classic in social psychology

Markus, H. R., & Kitayama, S. (1998). The cultural psychology of personality. *Journal of Cross-Cultural Psychology*, 29, 32-61.

Kitayama, S. (1998). Review of "Unmasking Japan: Myths and realities about the emotions of the Japanese" by David Matsumoto. *Journal of Japanese Studies*, 24, 436-442.

Kitayama, S. (1999). Toward a fruitful dialogue on culture and psychology: Comments on Takano and Osaka (1997). *Cognitive Studies*, 6, 106-114. (in Japanese).

Heine, S. J., Lehman, D. R., Markus, H. R., & Kitayama, S. (1999). Is there a universal need for positive self-regard? *Psychological Review*, 106, 766-794.

Kitayama, S., Markus, H. R., & Kurokawa, M. (2000). Culture, emotion, and well-being: Good feelings in Japan and the United States. *Cognition and emotion*, 14, 93-124.

Kitayama, S. (2000). Collective Construction of the Self and Social Relations: A Rejoinder and Some Extensions (invited commentary on Rothbaum, F., Pott, M., Azuma, H., Miyake, K., & Weisz, J., The development of close relationships in Japan and the US: Paths of symbiotic harmony and generative tension). *Child Development*, 71, 1143-1146.

Kitayama, S., & Miyamoto, Y. (2000). Cultural psychology and macroscopic comparisons between East and West: Significance and empirical findings. *Japanese Psychological Review*, 43, 57-81. (in Japanese).

Heine, S. J., Kitayama, S., Lehman, D. R., Takata, T., Ide, E., Lueng, C., & Matsumoto, H. (2001). Divergent Consequences of Success and Failure in Japan and North America: An Investigation of Self-Improving Motivations and Malleable Selves. *Journal of Personality and Social Psychology*, 81, 599-615.

Heine, S. J., Kitayama, S., & Lehman, D. R. (2001). Cultural differences in self-evaluation: Japanese readily accept negative self-relevant information. *Journal of Cross-Cultural Psychology* 32, 434-443.

Uchida, Y., & Kitayama, S. (2001). Development and validation of a sympathy scale. *Japanese Journal of Psychology*, 72, 275-282.

Kitayama, S., & Ishii, K. (2002). Word and voice: Spontaneous attention to emotional utterances

in two languages. *Cognition and Emotion*, 16, 29-60.

- Morling, B., Kitayama, S., & Miyamoto, Y. (2002). Cultural practices emphasize influence in the US and adjustment in Japan. *Personality and Social Psychology Bulletin*, 28, 311-323.
- Kitayama, S. (2002). Cultural and basic psychological processes—Toward a system view of culture: Comment on Oyserman et al. (2002). *Psychological Bulletin*, 128, 189-196.
- Ishii, K., & Kitayama, S. (2002). Processing of emotional utterances: Is vocal tone really more significant than verbal content in Japanese? *Cognitive Studies*, 9, 67-76.
- Miyamoto, Y., & Kitayama, S. (2002). Cultural variation in correspondence bias: The critical role of attitude diagnosticity. *Journal of Personality and Social Psychology*, 83, 1239-1248.
- Ishii, K., Reyes, J. A., & Kitayama, S. (2003). Spontaneous attention to word content versus emotional tone: Differences among three cultures. *Psychological Science*, 14, 39-46.
- Kitayama, S., Duffy, S., Kawamura, T., & Larsen, J. T. (2003). A cultural look at New Look: Perceiving an object and its context in two cultures. *Psychological Science*, 14, 201-206.
- Morling, B., Kitayama, S., & Miyamoto, Y. (2003). American and Japanese women use different coping strategies during normal pregnancy. *Personality and Social Psychology Bulletin*, 29, 114-128.
- Kitayama, S., & Uchida, Y. (2003). Explicit self-criticism and implicit self-regard: Evaluating self and friend in two cultures. *Journal of Experimental Social Psychology*, 39, 476-482.
- Snibbe, A. C., Kitayama, S., Markus, H. R., & Suzuki, T. (2003). They saw a game: A Japanese and American field study. *Journal of Cross-Cultural Psychology*, 34, 581-595.
- Markus, H. R., & Kitayama, S. (2003). Culture, self, and the reality of the social. *Psychological Inquiry*, 14, 277-283.
- Kitayama, S., Snibbe, A. C., Markus, H. R., & Suzuki, T. (2004). Is there a “free” choice? Self and dissonance in two cultures. *Psychological Science*, 14, 527-533.
- Masuda, T., & Kitayama, S. (2004). Perceiver-induced constraint and attitude attribution in Japan and the US: A case for culture-dependence of correspondence bias. *Journal of Experimental Social Psychology*, 40, 409-416.
- Uchida, Y., Norasakkunkit, V., & Kitayama, S. (2004). Cultural constructions of happiness: Theory and evidence. *Journal of Happiness Studies*, 5, 223-239.
- Hoshino-Browne, E., Zanna, A. S., Spencer, S. J., Zanna, M. P., Kitayama, S., & Lackenbauer, S. (2005). On the cultural guises of cognitive dissonance: The case of Easterners and Westerners. *Journal of Personality and Social Psychology*, 89, 294-310.
- Markus, H.R., Uchida, Y., Omeregje, H., Townsend, S.S.M., & Kitayama, S. (2006) Models of agency in Japanese and American contexts. *Psychological Science*, 17, 103-112.
- Kitayama, S., Ishii, K., Imada, T., Takemura, K., & Ramaswamy, J. (2006). Voluntary settlement and the spirit of independence: Evidence from Japan’s “Northern Frontier”. *Journal of Personality and Social Psychology*, 91, 369-384.

- Kitayama, S., Mesquita, B., & Karasawa, M. (2006). Cultural affordances and emotional experience: Socially engaging and disengaging emotions in Japan and the United States. *Journal of Personality and Social Psychology, 91*, 890-903.
- Kitayama, S. & Park, H. (2007). Cultural shaping of emotion and well-being: How does it work? *Social and Personality Psychology Compass, 1*, 202-222.
- Heine, S. J., Kitayama, S., & Hamamura, T. (2007). Different meta-analyses yield different conclusions: A comment on Sedikides, Gaertner, & Vevea. *Asian Journal of Social Psychology, 10*, 49-58.
- Heine, S. J., Kitayama, S., & Hamamura, T. (2007). Which studies test whether self-enhancement is pancultural? Reply to Sedikides, Gaertner, and Vevea, 2007. *Asian Journal of Social Psychology, 10*, 298-300.
- Duffy, S., & Kitayama, S. (2007). Mnemonic context effect in two cultures: Attention to memory representations? *Cognitive Science, 31*, 1-12.
- Ishii, K., & Kitayama, S. (2007). Holistic attention to context in Japan: A test with non-student adults. *Japanese Journal of Social Psychology, 23*, 181-186.
- Uchida, Y., Kitayama, S., Mesquita, B., Reyes, J., & Morling, B. (2008). Is perceived emotional support beneficial?: Well-being and health in independent and interdependent cultures. *Personality and Social Psychology Bulletin, 34*, 741-754.
- Uskul, A. K., Kitayama, S., & Nisbett, R. E. (2008). Eco-cultural basis of cognition: Farmers and fishermen are more holistic than herders. *Proceedings of the National Academy of Science, 105*, 8552-8556.
- Varnum, M.E.W., Grossmann, I., Katunar, D., Nisbett, R.E., & Kitayama, S. (2008). Holism in a European cultural context: Differences in cognitive style between Central and East Europeans and Westerners. *Journal of Cognition and Culture, 8*, 321-333.
- Kitayama, S., Park, H., Servincer, A. T., Karasawa, M., & Uskul, A. K. (2009). A cultural task analysis of implicit independence: Comparing North America, West Europe, and East Asia. *Journal of Personality and Social Psychology, 97*, 236-255.
- Uchida, Y. K., & Kitayama, S. (2009). Happiness and unhappiness and East and West: Themes and variations. *Emotion, 9*, 441-456.
- Kan, C., Karasawa, M., & Kitayama, S. (2009). Minimalist in style: Self, identity, and well-being in Japan. *Self and Identity, 8*, 300-317.
- Duffy, S., Toriyama, R., Itakura, S., & Kitayama, S. (2009). The development of culturally-contingent attention strategies in young children in the U.S. and Japan. *Journal of Experimental Child Psychology, 102*, 351-359.
- Ishii, K., Tsukasaki, T., & Kitayama, S. (2009). Culture and visual perception: Does perceptual inference depend on culture? *Japanese Psychological Research, 51*(2), 103-109. <http://doi.org/10.1111/j.1468-5884.2009.00393.x>
- Bowman, N. A., Kitayama, S., & Nisbett, R. E. (2009). Social class differences in self, attribution, and attention: Is the middle-class more socially attuned than the working class?

*Personality and Social Psychology Bulletin*, 35, 880-893.

- Rigdon, M., Ishii, K., Watabe, M., & Kitayama, S. (2009). Minimal social cues in the dictator game. *Journal of Economic Psychology*, 30, 358-367.
- Takahashi T, Hadzibeganovic T, Cannas SA, Makino T, Fukui H, Kitayama S (2009). Cultural neuroeconomics of intertemporal choice. *Neuro Endocrinol. Lett.* 30 (2): 185–91.  
[PMID 19675524](#)
- Ishii, K., Kobayashi, Y., & Kitayama, S. (2010). Interdependence modulates the brain response to word-voice incongruity. *Social, Cognition, and Affective Neuroscience*, 5, 307-317.
- Kitayama, S., & Tompson, S. (2010). Envisioning the future of cultural neuroscience. *Asian Journal of Social Psychology*, 13, 92-101.
- Varnum, M., Grossmann, I., Kitayama, S., & Nisbett, R. E. (2010). The origin of cultural differences in cognition: Evidence for the social orientation hypothesis. *Current Directions in Psychological Science*, 19, 9-13.
- Kitayama, S., & Park, J. (2010). Cultural neuroscience of the self: Understanding the social grounding of the brain. *Social Cognitive and Affective Neuroscience*, 5, 111-129.
- Markus, H.R., & Kitayama, S. (2010). Culture and self: A cycle of mutual constitution. *Perspectives on Psychological Science*, 5, 420-430.
- Na, J., Grossmann, I., Varnum, M. E. W., Kitayama, S., Gonzalez, R., & Nisbett, R. E. (2010). Cultural differences are not always reducible to individual differences. *Proceedings of the National Academy of Sciences*, 107(14), 6192–6197.  
<http://doi.org/10.1073/pnas.1001911107>
- Kitayama, S., Conway, L. G., Pietromonaco, P., Park, H., & Plaut, V. (2010). Ethos of independence across regions of the U.S.: The production-adoption model of cultural change. *American Psychologist*, 65, 559-574.
- Imada, T., & Kitayama, S. (2010). Social eyes and choice justification: Culture and dissonance revisited. *Social Cognition*, 28, 589-608.
- Grossmann I, Na J, Varnum MEW, Park D. C., Kitayama S, Nisbett RE. (2010). Reasoning about social conflicts improves into old age. *Proceedings of the National Academy of Science*, 104, 7746–7250.
- Kitayama, S., Karasawa, M., Curhan, K., Markus, H. R., & Ryff, C. D. (2010). Independence and interdependence predict health and wellbeing: Divergent patterns in the United States and Japan. *Frontiers in Cultural Psychology*.
- Kitayama, S., & Na, J. (2011). Need, Level, and Culture: Comments on Sheldon et al. (2010). *Psychological Inquiry* 22(1), 26-31.
- Coe, C. L., Love, G. D., Karasawa, M., Kawakami, N., Kitayama, S., Markus, H. R., Tracy, R. P., Ryff, C. D. (2011). Population differences in proinflammatory biology: Japanese have healthier profiles than Americans. *Brain, Behavior, and Immunity*.

- Kitayama, S., & Uskul, A. (2011). Culture, mind, and the brain: Current evidence and future directions. *Annual Review of Psychology*, *62*, 419-449.
- Varnum, M. E. W., & Kitayama, S. (2011). What's in a name? Popular names are less common in frontiers. *Psychological Science*, *22*, 176-183.
- Miyamoto, Y., Yoshikawa, S., & Kitayama, S. (2011). Feature and configuration in face processing: Japanese are more configurational than Americans. *Cognitive Science*, *35*, 563-574.
- Qin, J., Kimel, S., Kitayama, S., Wang, X., Yang, X., & Han, S. (2011). How choice modifies preference: Neural correlates of choice justification. *NeuroImage*, *55*, 240-246.
- Norasakkunkit, V., Kitayama, S., & Uchida, Y. (2011). Social anxiety and holistic cognition: Self-focused social anxiety in the United States and other-focused social anxiety in Japan. *Journal of Cross-Cultural Psychology*.
- Ishii, K., & Kitayama, S. (2011). Outgroup homogeneity effect in perception: An exploration with Ebbinghaus illusion. *Asian Journal of Social Psychology*, *14*, 159-163.
- Na, J., & Kitayama, S. (2011). Spontaneous trait inference is culture specific: Behavioral and neural evidence. *Psychological Science*, *22*(8), 1025-1032.
- Wang, J., Kitayama, S., & Han, S. (2011). Sex difference in the processing of task-relevant and task-irrelevant social information: An event-related potential study of familiar face recognition. *Brain Research*, *1408*, 41-51.
- Karasawa, M., Curhan, K. B., Markus, H. R., Kitayama, S. S., Love, G. D., Radler, B. T., & Ryff, C. D. (2011). Cultural Perspectives on Aging and Well-Being: A Comparison of Japan and the United States. *The International Journal of Aging and Human Development*, *73*(1), 73–98. doi:10.2190/AG.73.1.d
- Na, J., & Kitayama, S. (2012). Will People Work Hard on a Task They Choose? Both Culture and Social-Eyes Priming Matter. *Journal of Experimental Social Psychology* *48*(1). 284-290.
- Varnum, E. W. M., Na, J., & Kitayama, S. (2012). Social Class Differences in N400 indicates Differences in Spontaneous Trait inferences. *Journal of Experimental Psychology: General*. doi: [10.1037/a0026104](https://doi.org/10.1037/a0026104).
- Grossmann, I., Na, J., Varnum, M. E. W., Kitayama, S., & Nisbett, R. E. (2012). A Route to Well-Being: Intelligence Versus Wise Reasoning. *Journal of Experimental Psychology: General*. doi:10.1037/a0029560
- Grossmann, I., Karasawa, M., Izumi, S., Na, J., Varnum, M. E. W., Kitayama, S., & Nisbett, R. E. (2012). Aging and Wisdom: Culture Matters. *Psychological Science*, *23*(10), 1059–1066. doi:10.1177/09567976124446025
- Kitayama, S. (2012). Integrating two epistemological goals: Why shouldn't we give it another chance? *Topics in Cognitive Science*.
- Kimel, S. Y., Grossmann, I., & Kitayama, S. (2012). When gift-giving produces dissonance: Effects of subliminal affiliation priming on choices for one's self versus close others. *Journal of Experimental Social Psychology*, *48*(5), 1221–1224. doi:10.1016/j.jesp.2012.05.012

- Murata, A., Moser, J. S., & Kitayama, S. (2013). Culture shapes electrocortical responses during emotion suppression. *Social Cognitive and Affective Neuroscience*, *13*, 595-601.
- Kitayama, S., Chua, H. F., Tompson, S., & Han, S. (2013). Neural mechanisms of dissonance: An fMRI investigation of choice justification. *NeuroImage*, *69*, 206-212.
- Park, J., Kitayama, S., Karasawa, M., Curhan, K., Markus, H. R., Kawakami, N., et al. (2013). Clarifying the links between social support and health: Culture, stress, and neuroticism matter. *Journal of Health Psychology*, *18*(2), 226–235. doi:10.1177/1359105312439731
- Miyamoto, Y., Boylan, J. M., Coe, C. L., Curhan, K. B., Levine, C. S., Markus, H. R., et al. (2013). Negative emotions predict elevated interleukin-6 in the United States but not in Japan. *Brain Behavior and Immunity*. doi:10.1016/j.bbi.2013.07.173
- Park, J., Kitayama, S., Markus, H. R., Coe, C. L., Miyamoto, Y., Karasawa, M., et al. (2013). Social Status and Anger Expression: The Cultural Moderation Hypothesis. *Emotion*, *13*(6), 1122–1131. doi:10.1037/a0034273
- Han, S., Northoff, G., Vogeley, K., Wexler, B. E., Kitayama, S., & Varnum, M. E. W. (2013). A Cultural Neuroscience Approach to the Biosocial Nature of the Human Brain. *Annual review of psychology*, *64*(1).
- Kitayama, S., & Murata, A. (2013). Culture modulates perceptual attention: An event-related potential study. *Social Cognition*, *31*, 758-769.
- Park, J., & Kitayama, S. (2014). Interdependent selves show face-induced facilitation of error processing: Cultural neuroscience of self-threat. *Social Cognitive and Affective Neuroscience*, *9*, 201-208.
- Grossmann, I., Karasawa, M., Kan, C., & Kitayama, S. (2014). A cultural perspective on emotional experiences across the life span. *Emotion*, *14*(4), 679–692. doi:10.1037/a0036041
- Kitayama, S., King, A., Tompson, S., Huff, S., Yoon, C., & Liberzon, I. (2014). The Dopamine Receptor Gene (DRD4) Moderates Cultural Difference in Independent versus Interdependent Social Orientation. *Psychological Science*, *25*, 1169-1177.
- Talhelm, T., Zhang, X., Oishi, S., Shimin, C., Duan, D., Lan, X., & Kitayama, S. (2014). Discovery of large-scale psychological differences within China explained by rice versus wheat agriculture. *Science*, *344*, 603-608.
- Smidts, A., Hsu, M., Sanfey, A. G., Boksem, M. A. S., Ebstein, R. B., Huettel, S. A., et al. (2014). Advancing consumer neuroscience. *Marketing Letters*, 1–11. doi:10.1007/s11002-014-9306-1
- Curhan, K. B., Levine, C. S., Markus, H. R., Kitayama, S., Park, J., Karasawa, M., et al. (2014). Subjective and Objective Hierarchies and Their Relations to Psychological Well-Being: A U.S./Japan Comparison. *Social Psychological and Personality Science*, *5*(8), 855–864. doi:10.1177/1948550614538461

- Curhan, K. B., Sims, T., Markus, H. R., Kitayama, S., Karasawa, M., Kawakami, N., et al. (2014). Just How Bad Negative Affect Is for Your Health Depends on Culture? *Psychological Science*, 25(11), 2277–2280. DOI: 10.1177/0956797614528338
- Kan, C., Kawakami, N., Karasawa, M., Love, G. D., Coe, C. L., Miyamoto, Y., et al. (2014). Psychological Resources as Mediators of the Association Between Social Class and Health: Comparative Findings from Japan and the USA. *International Journal of Behavioral Medicine*, 21(1), 53–65. doi:10.1007/s12529-012-9249-y
- Kitayama, S., Park, J., Boylan, J. M., Miyamoto, Y., Levine, C. S., Markus, H. R., et al. (2015). Expression of Anger and Ill Health in Two Cultures: An Examination of Inflammation and Cardiovascular Risk. *Psychological Science*. doi:10.1177/0956797614561268
- Park, J., Uchida, Y., & Kitayama, S. (2015). Cultural variation in implicit independence: An extension of Kitayama et al. (2009). *International Journal of Psychology*, 51(4), 269–278.
- Mu, Y., Kitayama, S., Han, S., & Gelfand, M. J. (2015). How culture gets embrained: Cultural differences in event-related potentials of social norm violations. *Proceedings of the National Academy of Sciences*, 201509839. <http://doi.org/10.1073/pnas.1509839112>
- Ryff, C. D., Miyamoto, Y., Boylan, J. M., Coe, C. L., Karasawa, M., Kawakami, N., ... & Kitayama, S. (2015). Culture, inequality, and health: evidence from the MIDUS and MIDJA comparison. *Culture and Brain*. doi:10.1007/s40167-015-0025-0
- Murata, A., Park, J., Kovelman, I., Hu, X., & Kitayama, S. (2015). Culturally Non-Preferred Cognitive Tasks Require Compensatory Attention: A functional Near Infrared Spectroscopy (fNIRS) Investigation. *Culture and Brain*.
- Ryff, C. D., Miyamoto, Y., Boylan, J. M., Coe, C. L., Karasawa, M., Kawakami, N., et al. (2015). Culture, inequality, and health: evidence from the MIDUS and MIDJA comparison. *Culture and Brain*, 3(1), 1–20. <http://doi.org/10.1007/s40167-015-0025-0>
- Kitayama, S., & Tompson, S. (2015). A Biosocial Model of Affective Decision Making: Implications for Dissonance, Motivation, and Culture. *Advances in Experimental Social Psychology*, 52, 72–137.
- Betsch, C., Böhm, R., Airhihenbuwa, C. O., Butler, R., Chapman, G. B., Haase, N., et al. (2015). Improving Medical Decision Making and Health Promotion through Culture-Sensitive Health Communication. *Medical Decision Making*, 36(7), 811–833. <http://doi.org/10.1177/0272989X15600434>
- Kimel, S. Y., Lopez-Duran, N., & Kitayama, S. (2015). Physiological Correlates of Choice-Induced Dissonance: An Exploration of HPA-Axis Responses. *Journal of Behavioral Decision Making*, 28(4), 309–316. <http://doi.org/10.1002/bdm.1845>
- Kitayama, S., King, A., Hsu, M., Liberzon, I., & Yoon, C. (2016). Dopamine-system genes and cultural acquisition: the norm sensitivity hypothesis. *Current Opinion in Psychology*, 8, 167–174. <http://doi.org/10.1016/j.copsyc.2015.11.006>



- Hitokoto, H., Glazer, J., & Kitayama, S. (2016). Cultural Shaping of Neural Responses: Feedback-Related Potentials Vary with Self-Construal and Face-priming. *Psychophysiology*, 53(1), 52–63. <http://doi.org/10.1111/psyp.12554>
- Kitayama, S., Akutsu, S., Uchida, Y., & Cole, S. W. (2016). Work, meaning, and gene regulation: Findings from a Japanese information technology firm. *Psychoneuroendocrinology*, 72, 175–181.
- Levine, C. S., Miyamoto, Y., Markus, H. R., Rigotti, A., Boylan, J. M., Park, J., et al. (2016). Culture and Healthy Eating. *Personality and Social Psychology Bulletin*, 42(10), 1335–1348. <http://doi.org/10.1177/0146167216658645>
- Manfredo, M. J., Bruskotter, J. T., Teel, T. L., Fulton, D., Schwartz, S. H., Arlinghaus, R., et al. (2016). Why social values cannot be changed for the sake of conservation. *Conservation Biology*. <http://doi.org/10.1111/cobi.12855>
- Welker, K. M., Norman, R. E., Goetz, S., Moreau, B. J. P., Kitayama, S., & Carré, J. M. (2016). Preliminary evidence that testosterone's association with aggression depends on self-construal. *Hormones and Behavior*. <http://doi.org/10.1016/j.yhbeh.2016.10.014>
- Tompson, S., Chua, H., & Kitayama, S. (2016). Connectivity between mPFC and PCC predicts post-choice attitude change: The self-referential processing hypothesis of choice justification. *Human Brain Mapping*, 37, 3810–3820.
- Kitayama, S., Yanagisawa, K., Ito, A., Ueda, R., Uchida, Y., & Abe, N. (2017). Reduced orbitofrontal cortical volume is associated with interdependent self-construal. *Proceedings of the National Academy of Sciences*, 114(30), 7969–7974. <http://doi.org/10.1073/pnas.1704831114>
- Ueda, Y., Chen, L., Kopecky, J., Cramer, E. S., Rensink, R. A., Meyer, D. E., et al. (2017). Cultural Differences in Visual Search for Geometric Figures. *Cognitive Science*, 42(1), 286–310. <http://doi.org/10.1111/cogs.12490>
- Kitayama, S., & Park, J. (2017). Emotion and biological health: the socio-cultural moderation. *Current Opinion in Psychology*, 17, 99–105. <http://doi.org/10.1016/j.copsy.2017.06.016>
- Kitayama, S., & Salvador, C. E. (2017). Culture Embrained: Going Beyond the Nature-Nurture Dichotomy. *Perspectives on Psychological Science*, 12(5), 841–854. <http://doi.org/10.1177/1745691617707317>
- Kimel, S. Y., Mischkowski, D., Kitayama, S., & Uchida, Y. (2017). Culture, Emotions, and the Cold Shoulder: Cultural Differences in the Anger and Sadness Response to Ostracism. *Journal of Cross-Cultural Psychology*, 48(9), 1307–1319. <http://doi.org/10.1177/0022022117724900>
- Welker, K., Ashlin, R., Geniole, S., Kitayama, S., & Carre, J. (2017). Taking risks for personal gain: An investigation of self-construal and testosterone responses to competition. *Social Neuroscience*.

- Varnum, M. E., & Kitayama, S. (2017). The neuroscience of social class. *Current Opinion in Psychology*, 18, 147–151. <http://doi.org/10.1016/j.copsy.2017.07.032>
- Kitayama, S., Park, J., Miyamoto, Y., Date, H., Boylan, J. M., Markus, H. R., et al. (2018). Behavioral Adjustment Moderates the Link Between Neuroticism and Biological Health Risk: A U.S.–Japan Comparison Study. *Personality and Social Psychology Bulletin*, 44(6), 809–822. <http://doi.org/10.1177/0146167217748603>
- Miyamoto, Y., Yoo, J., Levine, C. S., Park, J., Boylan, J. M., Sims, T., et al. (2018). Culture and social hierarchy: Self- and other-oriented correlates of socioeconomic status across cultures. *Journal of Personality and Social Psychology*, 115(3), 427–445. <http://doi.org/10.1037/pspi0000133>
- Chopik, W. J., & Kitayama, S. (2018). Personality change across the life span: Insights from a cross-cultural, longitudinal study. *Journal of Personality*, 86(3), 508–521. <http://doi.org/10.1111/jopy.12332>
- Tompson, S. H., Huff, S. T., Yoon, C., King, A., Liberzon, I., & Kitayama, S. (2018). The dopamine D4 receptor gene (DRD4) modulates cultural variation in emotional experience. *Culture and Brain*, 65(3), 1157. <http://doi.org/10.1007/s40167-018-0063-5>
- Uchida, Y., Kitayama, S., Akutsu, S., Park, J., & Cole, S. W. (2018). Optimism and the conserved transcriptional response to adversity. *Health Psychology*, 37(11), 1077–1080. <http://doi.org/10.1037/hea0000675>
- San Martin, A., Sinaceur, M., Madi, A., Tompson, S., Maddux, W. W., & Kitayama, S. (2018). Self-assertive interdependence in Arab culture. *Nature Human Behaviour*, 2, 830–837. <http://doi.org/10.1038/s41562-018-0435-z>
- Yu, Q., Abe, N., King, A., Yoon, C., Liberzon, I., & Kitayama, S. (2018). Cultural variation in the gray matter volume of the prefrontal cortex is moderated by the dopamine D4 receptor gene (DRD4). *Cerebral Cortex*, 11(6), 805. <http://doi.org/10.1093/cercor/bhy271>
- Park, J., Kitayama, S., Miyamoto, Y., & Coe, C. L. (2019). Feeling bad is not always unhealthy: Culture moderates the link between negative affect and diurnal cortisol profiles. *Emotion*. <https://doi.org/10.1037/emo0000605>
- Kraus, B., & Kitayama, S. (2019). Interdependent self-construal predicts emotion suppression in Asian Americans: An electro-cortical investigation. *Biological Psychology*, 146, 107733. <https://doi.org/10.1016/j.biopsycho.2019.107733>
- Na, J., Grossmann, I., Varnum, M. E. W., Karasawa, M., Cho, Y., Kitayama, S., & Nisbett, R. E. (2019). Culture and personality revisited: Behavioral profiles and within-person stability in interdependent (vs. independent) social orientation and holistic (vs. analytic) cognitive style. *Journal of Personality*, jopy.12536. <https://doi.org/10.1111/jopy.12536>
- Kitayama, S., Berg, M., & Chopik, W. (2020). Culture and wellbeing in late adulthood: Theory and evidence. *American Psychologist*, 75 (4), 567–576.
- Kitayama, S., Yu, Q., King, A., Yoon, C., & Liberzon, I. (2020). The Gray Matter Volume of the Temporoparietal Junction Varies Across Cultures: Is it Moderated by the Dopamine D4 Receptor Gene? *Social Cognitive and Affective Neuroscience*.

- Salvador, C. E., Mu, Y., Gelfand, M. J., & Kitayama, S. (2020). When Norm Violations Are Spontaneously Detected: An Electro cortical Investigation. *Social Cognitive and Affective Neuroscience*.
- Van Bavel, J. J., Baicker, K., Boggio, P. S., Capraro, V., Cichocka, A., Cikara, M., Crockett, M. J., Crum, A. J., Douglas, K. M., Druckman, J. N., Drury, J., Dube, O., Ellemers, N., Finkel, E. J., Fowler, J. H., Gelfand, M., Han, S., Haslam, S. A., Jetten, J., ... Willer, R. (2020). Using social and behavioural science to support COVID-19 pandemic response. *Nature Human Behaviour*. <https://doi.org/10.1038/s41562-020-0884-z>
- Berg, M. K., Yu, Q., Salvador, C., Melani, I., & Kitayama, S. (2020). Mandated Bacillus Calmette-Guérin (BCG) vaccination predicts flattened curves for the spread of COVID-19. *Science Advances*, eabc1463. <https://doi.org/10.1126/sciadv.abc1463>
- Coe, C. L., Miyamoto, Y., Love, G. D., Karasawa, M., Kawakami, N., Kitayama, S., & Ryff, C. D. (2020). Cultural and life style practices associated with low inflammatory physiology in Japanese adults. *Brain, Behavior, and Immunity*, 90, 385–392. <https://doi.org/10.1016/j.bbi.2020.08.008>
- Glazer, J., King, A. P., Yoon, C., Liberzon, I., & Kitayama, S. (2000). DRD4 Polymorphisms Modulate Reward Positivity and P3a in a Gambling Task: Exploring a Genetic Basis for Cultural Learning. *Psychophysiology*.
- Salvador, C. E., Berg, M. K., Yu, Q., Martin, A. S., & Kitayama, S. (2020). Relational Mobility Predicts Faster Spread of COVID-19: A 39-Country Study. *Psychological Science*
- Salvador, C., Kraus, B., Ackerman, J., Gelfand, M., & Kitayama, S. (2020). Interdependent Self-Construal Predicts Complacency Under Pathogen Threat: An Electro cortical Investigation. *Biological Psychology*.
- Habersaat, K. B., Betsch, C., Danchin, M., Sunstein, C. R., Böhm, R., Falk, A., Brewer, N. T., Omer, S. B., Scherzer, M., Sah, S., Fischer, E. F., Scheel, A. E., Fancourt, D., Kitayama, S., Dubé, E., Leask, J., Dutta, M., MacDonald, N. E., Temkina, A., ... Butler, R. (2020). Ten considerations for effectively managing the COVID-19 transition. *Nature Human Behaviour*, 4(7), 677–687. <https://doi.org/10.1038/s41562-020-0906-x>
- Kitayama, S., & Park, J. (2021). Is conscientiousness always associated with better health? A US-Japan cross-cultural examination of biological health risk. *Personality and Social Psychology Bulletin*, 47(3), 486-498.
- Yu, Q., & Kitayama, S. (2021). Does facial action modulate neural responses of emotion? An examination with the late positive potential (LPP). *Emotion*, 21(2), 442-446. <https://doi.org/10.1037/emo0000717>
- Mandredo, M. J., Teel, T. L., Berl, R. E. W., Bruskotter, J. T., & Kitayama, S. (2021). Social value shift in favor of biodiversity conservation in the U.S. *Nature Sustainability*, 4 (4), 323-330.

- Yu, Q., Salvador, C. E., Melani, I., Berg, M. K., Neblett, E. W., & Kitayama, S. (2021). Racial residential segregation and economic disparity jointly exacerbate COVID-19 fatality in large American cities. *Annals of the New York Academy of Sciences*, *1494*(1), 18-30. <https://doi.org/10.1111/nyas.14567>
- Yu, Q., King, A. P., Yoon, C., Liberzon, I., Davidson, R. J., & Kitayama, S. (2021). Interdependent Self-Construal Predicts Increased Gray Matter Volume of Scene Processing Regions in the Brain. *Biological Psychology*.
- Sevincer, A. T., Kwon, J. Y., Varnum, M. E. W., & Kitayama, S. (2021). Risky business: Cosmopolitan culture and risk-taking. *Journal of Cross-Cultural Psychology*, *52*, 295-315. DOI: [10.1177/00220221211003207](https://doi.org/10.1177/00220221211003207)
- Berg, M. K., Kitayama, S., & Kross, E. (2021). How relationships bias moral reasoning: Neural and self-report evidence. *Journal of Experimental Social Psychology*, *95*, 104156. <https://doi.org/10.1016/j.jesp.2021.104156>
- Salvador, C. E., Kamikubo, A., Kraus, B., Hsiao, N.-C., Hu, J.-F., Karasawa, M., & Kitayama, S. (2021). Self-referential processing accounts for cultural variation in self-enhancement versus criticism: An electrocortical investigation. *Journal of Experimental Psychology: General*.
- Kraus, B., Salvador, C. E., Kamikubo, A., Hsiao, N.-C., Hu, J.-F., Karasawa, M., & Kitayama, S. (2021). Oscillatory alpha power at rest reveals an independent self: A cross-cultural investigation. *Biological Psychology*, *163*, 108118. <https://doi.org/10.1016/j.biopsycho.2021.108118>
- Kitayama, S., Camp, N. P., & Salvador, C. E. (2022). Culture and the COVID-19 Pandemic: Multiple Mechanisms and Policy Implications. *Social Issues and Policy Review*, *16*(1), 164–211. <https://doi.org/10.1111/sipr.12080>
- Kitayama, S., & Yu, Q. (2022). Going Beyond Heritability: Mechanisms of Gene-Culture Coevolution. *Behavioral and Brain Sciences*.
- Kitayama, S., & Rossmair, A. (2022). Cultural evolution needed to complete the Grossmann (2022) theory. *Behavioral and Brain Sciences*.
- Kitayama, S., Salvador, C. E., Nanakdewa, K., Rossmair, A., San Martin, A., & Savani, K. (2022). Varieties of interdependence and the emergence of the Modern West: Toward the globalizing of psychology. *American Psychologist*, *77*(9), 991–1006. <https://doi.org/10.1037/amp0001073>
- Vishkin, A., Kitayama, S., Berg, M., Diener, E., Gross-Manos, D., Ben-Arieh, A., & Tamir, M. (2022). Adherence to Emotion Norms is Greater in Individualist Cultures than in Collectivist Cultures. *Journal of Personality and Social Psychology*.
- Kitayama, S., & Rossmair, A. (2023). Cultural evolution needed to complete the Grossmann theory. *Behavioral and Brain Sciences*, *46*, e67. <https://doi.org/10.1017/S0140525X22001790>

Park, J., Kitayama, S., & Miyamoto, Y. (2023). When High Subjective Social Status Becomes a Burden: A Japan–U.S. Comparison of Biological Health Markers. *Personality and Social Psychology Bulletin*, 014616722311627. <https://doi.org/10.1177/01461672231162747>

Kitayama, S. (2023). People in the U.S. Think They are Better Than They Actually Are. People in Asia Don't. *Scientific American*.

Kitayama, S., & Salvador, C. E. (in press). Cultural Psychology: Beyond East and West. *Annual Review of Psychology*.

## Research Grants

Research funds from the Dean's Office, University of Oregon  
Principal Investigator: Shinobu Kitayama  
August 1988

National Science Foundation grant for  
Title: Culture and Self  
Principal Investigators: Shinobu Kitayama and Hazel Rose Markus  
August 1990

Funds from Institute for Social Research, University of Michigan.  
Symposium: Japanese perspectives to self and social behavior  
Principal Investigators: Shinobu Kitayama and Hazel Rose Markus  
March 1991

American Psychological Association  
International conference on culture and emotion  
Principal Investigators: Shinobu Kitayama and Hazel Rose Markus  
January 1992

National Institute of Mental Health grant  
Title: Emotional regulation of social cognition  
Principal Investigator: Shinobu Kitayama  
January 1993

National Science Foundation  
Title: Earthquake hazard response in the United States and Japan: A cross-cultural survey  
Principal Investigators: Shinobu Kitayama and Risa Palm  
November 1993

Research grant from the Nakayama foundation for arts and sciences  
Title: Play, culture, and mental health  
Principal Investigator: Shinobu Kitayama  
January 1994

National Science Foundation grant  
Title: Earthquake hazard response in the United States and Japan: A cross-cultural survey  
Principal Investigators: Shinobu Kitayama and Risa Palm  
March 1995

Ministry of Education, Japan  
Title: On culture and self (9 grants)  
Principal Investigator: Shinobu Kitayama  
1992-2003

National Science Foundation  
Title: Sociocultural models of agency: Implications for motivation, choice, and well-being  
Principal Investigators: Shinobu Kitayama and Hazel Rose Markus  
June 2001 – December 2006

Center for Japanese Studies Faculty grant  
Title: Cultural variation in attention  
Principal Investigator: Shinobu Kitayama  
September 2005

Office of Vice-President of Research, University of Michigan  
Title: Aging and Holistic Cognition: A Pilot Study  
Principal investigator: Shinobu Kitayama  
2006

National Institute of Aging  
Title: Midlife in Japan  
Principal Investigators: Carol Ryff, Shinobu Kitayama and Hazel Markus  
2007 – 2012

National Science Foundation  
Title: Independence, interdependence, and analytic vs. holistic cognition  
Principal Investigators: Richard E. Nisbett and Shinobu Kitayama  
2008 - 2011

Center for Japanese Studies Faculty grant  
Title: Cultural variation in attention  
Principal Investigator: Shinobu Kitayama  
2008

Center for Chinese Studies grant  
Title: Psychological consequences of modernization and settlement in the contemporary  
China: Explicit beliefs and implicit tendencies.  
Principal Investigator: Shinobu Kitayama  
2008

National Institute of Aging  
Title: Aging, Social Interdependence, and Wisdom in the U.S. and Japan  
Principal Investigator: Shinobu Kitayama  
2008 - 2011

Office of Vice-President for Research (University of Michigan)  
Title: Genetic influences in cultural acquisition  
Principal investigator: Shinobu Kitayama

2009

Office of Vice-President for Research (University of Michigan)  
Title: Social Science Annual Institute on Cultural Neuroscience  
Principal investigator: Shinobu Kitayama  
2010

National Institute of Health  
Title: Development of International Consortium of Cultural Neuroscience  
Principal Investigators: Joan Chiao (Northwestern University) and Shinobu Kitayama  
2012

National Institutes of Health  
Title: Neurocultural mechanisms of choice justification: A cross-cultural imaging genetics study  
Principal Investigator: Shinobu Kitayama  
2013

Department of Defense.  
Title The strength of social norms across cultures: Implications for intercultural conflict and cooperation.  
Co-Principal Investigator: Shinobu Kitayama  
2014

National Institute of Aging  
Title: Medlife health in Japan (MIDJA) and the US (MIDUS)  
Co-Principal Investigator: Shinobu Kitayama  
2018

National Science Foundation  
Title: Globalizing Cultural Psychology: Varieties of Interdependence Across Four Regions of the World.  
Principal Investigator: Shinobu Kitayama  
2019

National Science Foundation  
Title: BEHIVE - Behavioral Interaction and Viral Evolution for Pandemic Prevention and Prediction  
Co-Principal Investigator: Shinobu Kitayama  
2022